State of Washington

Office of the Insurance Commissioner

1998 Washington Market Share and Loss Ratio Line of Business: Other Passenger Auto Liability

Top 40 Authorized Companies
Zero Premium and Loss Companies Excluded

All Dollars in Thousands

Rank <u>Company Name</u>	NAIC Code	Dom	Direct Premiums Written	Market Share	Direct Premiums Farned	Direct Losses Incurred	Loss Ratio(1)
State Farm Mut Auto Ins Co	25178	IL	\$200.650	13.58%	\$204.532	\$119.639	58.49%
2 Farmers Ins Co Of WA	21644	WA	\$181.696	12.30%	\$178.487	\$125.031	70.05%
3 Allstate Ins Co	19232	II	\$116.668	7.90%	\$115.334	\$61.005	52.89%
4 Pemco Mut Ins Co	24341	WA	\$85.858	5.81%	\$86.298	\$48.958	56.73%
5. Allstate Ind Co	19240	II	\$65,972	4 47%	\$65,617	\$37 534	57 20%
6 Safeco Ins Co Of IL	39012	II.	\$57.824	3.91%	\$57.108	\$37.035	64.85%
7 Mid-Century Ins Co	21687	CA	\$43.856	2 97%	\$44 272	\$31.067	70 17%
8 United Services Auto Assoc	25941	TX	\$38 624	2 62%	\$40 191	\$26,660	66 33%
9 Pemco Ins Co	18805	WA	\$35.478	2.40%	\$34.901	\$22.906	65.63%
10 Mutual Of Enumclaw Ins Co	14761	WA	\$33.542	2.27%	\$33.103	\$26.494	80.04%
11 General Ins Co Of Amer	24732	WA	\$29.906	2.02%	\$29.278	\$21.901	74.80%
12 USAA Cas Ins Co	25968	FL	\$26.734	1.81%	\$26.918	\$17.586	65.33%
13 Hartford Underwriters Ins Co	30104	СТ	\$26.194	1.77%	\$26.748	\$15.647	58.50%
14 Dairyland Ins Co	21164	WI	\$25.430	1.72%	\$27.057	\$20.421	75.47%
15 Grange Ins Assn	22101	WA	\$23.247	1.57%	\$24.320	\$14.656	60.26%
16 First Natl Ins Co Of Amer	24724	WA	\$22.636	1.53%	\$22.320	\$14.576	65.30%
17 Nationwide Mut Ins Co	23787	ОН	\$21,458	1.45%	\$21.173	\$13.373	63.169
18 Unigard Ins Co	25747	WA	\$19.015	1.29%	\$19.008	\$10.465	55.05%
19 American States Preferred Ins Co	37214	IN	\$18.696	1.27%	\$18.878	\$16,092	85.24%
20. State Farm Fire And Cas Co.	25143	II	\$17 474	1 18%	\$18 331	\$11 973	65 319
21 Viking Ins Co Of WI	13137	CO	\$16.160	1.09%	\$15.961	\$8.657	54.24%
22 Government Employees Ins Co	22063	MD	\$15.521	1.05%	\$15.378	\$9,060	58.91%
23 Guaranty Natl Ins Co	11401	СО	\$14.695	0.99%	\$13.606	\$8.864	65.149
24 North Pacific Ins Co	23892	OR	\$14.569	0.99%	\$14.776	\$12.449	84.25%
25 Geico General Ins Co	35882	MD	\$13.999	0.95%	\$12.945	\$9.225	71.26%
26 Safeco Ins Co Of Amer	24740	WA	\$13.794	0.93%	\$14.399	\$8.600	59.73%
27 Continental Ins Co	35289	NH	\$12.462	0.84%	\$11.754	\$4.192	35.66%
28 Country Mut Ins Co	20990	IL	\$11.747	0.80%	\$11.421	\$6.315	55.30%
29 Nationwide Mut Fire Ins Co	23779	ОН	\$11.029	0.75%	\$11.206	\$7.025	62.69%
30 Progressive Northern Ins Co	38628	WI	\$10.450	0.71%	\$14.132	\$6.311	44.66%
31 Progressive American Ins Co	24252	FL	\$10.425	0.71%	\$7.224	\$4.308	59.63%
32 Progressive Classic Ins Co	42994	WI	\$10.062	0.68%	\$7 467	\$4 877	65 329
33 Liberty Mut Fire Ins Co	23035	MA	\$10.022	0.68%	\$9.174	\$6.343	69.149
34 Metropolitan Cas Ins Co	40169	RI	\$8.261	0.56%	\$8.003	\$4.004	50.049
35 Financial Ind Co	19852	CA	\$8 141	0.55%	\$8 213	\$5 705	69 469
36 Illinois Natl Ins Co	23817	IL	\$7.241	0.49%	\$6.734	\$5.376	79.849
37 Progressive Northwestern Ins Co	42919	WA	\$6.986	0.47%	\$7.180	\$3.207	44.67%
38 Progressive Specialty Ins Co	32786	ОН	\$6.773	0.46%	\$9.356	\$6.136	65.589
39 Progressive Cas Ins Co	24260	ОН	\$5.968	0.40%	\$4.453	\$2.281	51.219
40 Federated Amer Ins Co	11096	WA	\$5.957	0.40%	\$6.398	\$4.483	70.089
All 203 Other Companies			\$171,803	11.63%	\$163,098	\$109,910	67.39%
Totals (Loss Ratio is average)			\$1 477 025	100.00%	\$1 466 751	\$930,344	63 439

(1)Excluding all Loss Adjustment Expenses (LAE)